



കേരളം KERALA MEMORANDUM OF UNDERSTANDING

M 721358

This Memorandum of Understanding is made on this 30<sup>th</sup> day of April, 2024 at Karuvarakundu, Malappuram, (hereinafter referred to as "MoU")

#### BY AND BETWEEN

**Matglober Careers Private Limited**, a company incorporated under the provisions of the Companies Act, 1956 (CIN U80301KL2018PTC054953) and having its registered office at 517/28; 2nd Floor Nesma Arcade Manathumangalam Jn Bypass Road Perinthalmanna Malappuram Kerala 679322 & its subsidiary **Matglober Academy of Languages** (hereinafter referred to as "**Matglober Study Abroad & Matglober Academy**", which expression, unless repugnant to the context or meaning thereof, shall lean and include its successors and assigns) of the FIRST PARTY; AND

**P G.Department of English, Najath College of Science & Technology**, Kannath, Tharish P.O, Karuvarakundu Malappuram, Kerala - 676523 (hereinafter referred to as "**PG.Department of English**", which expression, unless repugnant to the context or meaning thereof, shall lean and include its successors and assigns) of the SECOND PARTY.

No. 4712 Date 29.4.2024

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Value Rs. 500

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Matglober Study Abroad and PG.Department of English, Najath College are hereafter individually referred to as "Party" and collectively as "Parties", wherever the context so requires.

**WHEREAS:**

- A) Matglober Study Abroad is engaged in the field of international education placement services, facilitating and counselling international students willing to study in abroad countries.
- B) Matglober Academy of Languages is engaged in the field of language learning and training for language tests such as IELTS, PTE to mention a few.
- C) PG. Department of English, Najath College of Science & Technology being committed to educational excellence offers courses in English Language.
- D) The Parties are desirous of collaborating with each other for awareness/ programs in English language therefore enter into this MoU on the terms and conditions appearing hereinafter.

**NOW THEREFORE**, it is mutually agreed between the Parties as under:

**1. Objective:** The Parties have mutually agreed to collaborate and work together for the purpose of awareness/ programs in English amongst the students of Institution.

**2. Roles and Responsibilities:**

**Matglober Academy of Languages:** Matglober Academy shall endeavor to:

- 1. Communicative English Module:
  - Designed to address communication challenges, this module focuses on grammar, vocabulary, and confidence-building.
  - Students learn formal and informal communication styles, case studies, small talk scenarios, and effective speaking approaches tailored to different audiences.
- 2. English for Workplace:
  - This module, akin to campus-to-corporate training, emphasizes the nuances of workplace communication.
  - Topics include polite and formal language usage, and negotiation skills crucial for corporate environments.
- 3. Communicative English for Teachers:
  - At times, institutions encounter challenges as their teaching faculties, despite their subject expertise, may struggle to effectively convey matters to students, parents, and higher authorities.
  - This obstacle can be addressed through a simple 2-hour session, significantly enhancing their language proficiency. Moreover, the workshop will equip them with materials and techniques for self-improvement, empowering them to better





communicate with stakeholders. Often, students inadvertently learn faulty language patterns due to the language usage of subject tutors.

4. IELTS and PTE Coaching:
  - Institutions can opt for comprehensive coaching in IELTS and PTE exams, essential for students aspiring to study or work abroad.
  - These courses, spanning at least 24 hours, are designed to ensure proficiency and success in these examinations.
5. English Assessment Tests:
  - Assessment of candidates' current proficiency levels to tailor coaching to areas needing improvement.
  - Customized coaching ensures efficient use of time and resources, focusing on individual needs and goals.
6. Common Pronunciation Errors:
  - Understanding the nuances of pronunciation, including regional accents and native speaker variations, is crucial.
  - Training in pronunciation aids in comprehension and effective communication, especially in multinational settings.
7. English for Interviews:
  - Preparation for various interviews, whether for study abroad, job opportunities, or domestic positions, is provided.
  - Focus areas include anticipated questions, confidence-building, and body language to present candidates as well-prepared and confident.
8. Training Methodology:
  - All training sessions are workshop-oriented, with each session lasting approximately 2 hours.
  - Necessary equipment such as projectors and cordless microphones for both speakers and participants are required for effective delivery.
9. Participant Information and Needs Analysis:
  - Institutions are required to provide prior information on the number of participants and management's expectations for each session.
  - Certain courses may necessitate a needs analysis, facilitated through access to the audience via the institute's staff.
10. German and French Language Training:
  - Given the increasing interest in studying in Germany and France, our institute offers result-oriented classes for German and French languages.
  - Courses are designed from basic to advanced levels, tailored to each student's current proficiency.

**Najath College:** Najath College shall:

- Allow its students to attend or pursue various sessions conducted by Matglober Academy from time to time.



- Recommend services of Matglober Academy to its students planning their studies abroad.
- Permit Matglober Academy to conduct two academic seminars on Language education awareness. (one session during June – August & other session during Jan-March)
- Permit Matglober Academy to affix its promotional posters/ creatives/banners in Institutions approved premises.
- Permit Matglober Academy to use the classrooms/ seminar hall from time to time, during post-college hours, for conducting events/ seminars/ sessions).
- Permit Matglober Academy to use its auditorium from time to time for large scale programs.
- Provide necessary facilities such as LCD Projector, tables and chairs for carrying out events/ seminars/ sessions etc.

3. **Term:** This MoU shall come into the force from the date of execution and remain valid for a period of 1 year unless terminated earlier by either Party by giving prior written notice of thirty (30) days to the other Party. After the expiry of the term, this MoU may be extended or renewed upon mutual consultation of the Parties in writing.

4. **Relationship:** The Parties herein are independent entities. This MoU does not create any agency, partnership, joint venture or any other business relationship between the Parties. This MoU is non-commercial in nature and entered between the Parties purely for academic purposes benefitting the students, which shall be deemed as valid consideration for the purposes of this MoU. Further, Najath College shall not in any manner whether during the Term or at any time thereafter, make any commitments on behalf of Matglober Academy, without prior written approval of Matglober Study Abroad.

5. **Exclusivity:** This MoU preclude the Parties from entering into the similar arrangements with other parties.

6. **Compliance:** Each Party shall be responsible for compliance of applicable laws, rules and regulations.

7. **Intellectual property rights:** Neither Party shall use the intellectual property rights owned by the other Party or its affiliates, as the case may be, except for the purpose of this MoU and to the extent and in a manner as permitted by such Party in writing.

8. **Confidential information:** Neither Party shall, during the subsistence of this MoU and thereafter, disclose to any third party any confidential or proprietary information disclosed to it by disclosing Party or otherwise gained by receiving Party pursuant to this MoU, without the prior written consent of the disclosing Party. Upon expiry or termination of this MoU, the receiving Party shall cease using the confidential information of the disclosing Party and forthwith return all the documents, materials, property (tangible and intangible) and information of receiving Party that it may have in its possession, without retaining any copies.

9. **Notices:** Any notices under this MoU shall be deemed sufficiently given if delivered personally with acknowledgment of receipt or sent by registered mail, return receipt requested, to



the respective address (es) of Parties as contained in this MoU. In case of Matglober Academy, address for notices shall be its registered office address mentioned herein.

**10. Dispute Resolution:** All the disputes and differences between the Parties arising out of or under this MoU shall be resolved through good faith negotiations between the authorized representatives designated by both the parties.

**11. Governing Law:** This MoU shall be governed by the Laws in India.

**12. Amendment:** The MoU shall not be amended or modified except by an instrument in writing and signed by the parties.

In witness whereof, the parties have executed this MoU as of the date written above.

Matglober Study Abroad

Name Mohammed Jishan P  
Designation Chief Operating Officer

Name Basil K A  
Designation Head of Institutional Partnership



Najath College

Name Shahana Thasnim N  
Designation HoD

Name Muhammed Kunhu M K  
Designation Vice Principal

DEPARTMENT OF ENGLISH  
NAJATH COLLEGE OF SCIENCE & TECHNOLOGY  
KARUVARAKUNDU

Witnesses

Mohammed Ashiq  
Marketing Department

Saleem M A  
HoD Department of Physics

